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Oracle Quoting User Guide Oracle Quoting enables you to create and manage customer quotes across all sales and interaction channels and if approved by the customer, convert these quotes into orders.

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See the Oracle Quoting User Guide for details. Set up and update quote lookups. See Predefined Lookup Types for details. Run concurrent programs for creating default rules or modifying predefined dependency rules and territory assignment.

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Oracle Quoting enables simple, secure creation and management of customer quotes across all sales and interaction channels. Organizations can use Oracle Quoting to propose product solutions and perform negotiations, while enforcing consistent business rules throughout the sales cycle.

~~Introduction to Oracle Quoting~~

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